



For more information call:

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BACK **The Responsiveness Dimension**

Clues to Behaviour

Non-Responsive	Responsive
Cool, independent	Warm, approachable
Uncommunicative (guarded, cautious)	Communicative (open, impulsive)
Disciplined about time	Undisciplined about time
Uses facts	Uses opinions
Formal dress and/or speech	Informal dress and/or speech
Measured opinions and actions	Dramatic opinions and actions
Strict, disciplined attitudes	Permissive, fluid attitudes
Rational decision making	Emotional decision making
Seems difficult to get to know	Seems easy to get to know
Rationally disciplined, objective	Emotionally expressive, subjective
Demanding of self and others	Easy going with self and others
Impersonal and businesslike	Personal and friendly

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